



PR/123288 | Sales Manager (Japanese Speaker)

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1559880

Industry

Retail

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

September 30th, 2025 10:38

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

We are seeking a **Japanese-speaking Sales Manager** who is motivated to drive business growth within the industry of Trading and Retail company.

Job Descriptions

- Selling full range of hygiene and industrial cleaning products.
- Developing and maintaining strong relationships with clients, primarily Japanese companies.
- Effectively persuading clients and clearly explaining the key benefits and selling points of company high-quality products.
- Conducting product demonstration, facilitate training for sub-ordinates or customers.
- Handle end-to-end sales management process, AR, PO, sales budgeting and forecasting.

Qualifications

- Min. of 2-3 years of experience as a Sales Japanese Speaker.
- Experience selling B2B products, dealing with clients from manufacturing, F&B, FMCG, or related fields.
- Experience in sales planning, sales forecasting, reporting, including AR, etc.

Proficient in Japanese (Min. JLPT N3/Equivalent).

- Strong communication, negotiation, and client management skills.
- Strong leadership skills with experience managing team members.

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Company Description