



PR/123274 | Sales Planning & Inventory Manager (Min. N3)

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1559873

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

September 30th, 2025 10:38

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities

- Serve as the primary point of contact for Japanese customers, handling all correspondence and ensuring strong communication.
- Create and analyze budgets, manage price trends, check quotations, and handle accounts receivable (AR) collection.
- Oversee the collection and analysis of Forecast (FC) and Purchase Order (PO) data, manage inventory, and negotiate with key stakeholders.
- Control and negotiate customer claims to ensure high-quality standards.
- Lead and mentor a team, fostering a collaborative and high-performing environment.

Requirements:

- Must be fluent in both Japanese and English (JLPT Min. N3/N2).

- Exceptional communication and interpersonal skills, ability to build and maintain strong relationships with Japanese customers.
- Proven experience in managing and leading a team.
- Proficient in Excel (formulas, macros, data analysis).
- Skilled in creating professional reports and presentations using PowerPoint.
- Demonstrated skills in team building, leadership, and Horenso.

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Company Description