



PR/118028 | Sales Executive / Senior Sales Executive (Chinese or English speaking) : industrial equipment

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1559857

Industry

Business Consulting

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

September 30th, 2025 10:35

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Roles & Responsibilities

- Identify and develop new business opportunities in the construction equipment and machinery sector, including both new and used units.
- Manage sales inquiries and build strong relationships with new clients.
- Foster long-term partnerships to support sustainable business growth.
- Collaborate with internal departments to ensure timely delivery and uphold quality standards.

Requirements

- Bachelor's degree in Business Administration, Mechanical or Electrical Engineering, Industrial Management, etc.
- Minimum 2 years of experience in B2B sales, preferably in construction, heavy machinery, or industrial equipment.
- Strong negotiation, presentation, and customer relationship management skills.
- Proficiency in Chinese (HSK Level 5) or English.
- Must possess a valid driver's license and have access to a personal vehicle for travel.

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Company Description