



PR/096010 | Sales Manager

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1559799

Industry

Retail

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

September 30th, 2025 10:34

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales Manager

Our client in the FMCG industry is currently hiring for a sales manager.

Job Responsibilities:

1. Sales Strategy & Execution: Develop and implement sales strategies aligned with market trends and company goals to meet sales targets.
2. Team Leadership: Lead, train, and evaluate a sales team to enhance performance and motivation.
3. Customer Relationship Management: Build strong client relationships, negotiate contracts, and ensure high customer satisfaction.
4. Sales Operations & Reporting: Oversee daily sales activities, manage inventory and distribution, and prepare performance reports.
5. Market Insights & Compliance: Conduct market research, manage budgets, stay updated on product knowledge, and ensure compliance with company policies.

Job Requirements:

1. Education & Experience: Bachelor's degree in Business, Marketing, or related field (MBA preferred) with 5+ years in sales management, including 2+ years in FMCG or similar sectors.
2. Leadership & Sales Skills: Proven ability to lead sales teams, with strong negotiation, closing, and customer relationship management skills.
3. Analytical & Problem-Solving: Skilled in data analysis, reporting, and proactive problem-solving.
4. Communication & Adaptability: Excellent verbal and written communication skills; thrives in fast-paced, dynamic environments.
5. Technical Proficiency: Competent in MS Office, CRM systems, and sales reporting tools.

Interested applicant, please click **APPLY** or email me at jennifer.hardicar@jac-recruitment.com

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

#LI-JACSG
#countrysingapore

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Company Description