

シンガポールの求人なら JAC Recruitment Singapore

PR/096010 | Sales Manager

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1559799

Industry

Retail

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

November 11th, 2025 08:01

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales Manager

Our client in the FMCG industry is currently hiring for a sales manager.

Job Responsibilities:

- Sales Strategy & Execution: Develop and implement sales strategies aligned with market trends and company goals
 to meet sales targets.
- 2. Team Leadership: Lead, train, and evaluate a sales team to enhance performance and motivation.
- Customer Relationship Management: Build strong client relationships, negotiate contracts, and ensure high customer satisfaction.
- 4. Sales Operations & Reporting: Oversee daily sales activities, manage inventory and distribution, and prepare performance reports.
- 5. Market Insights & Compliance: Conduct market research, manage budgets, stay updated on product knowledge, and ensure compliance with company policies.

Job Requirements:

- 1. Education & Experience: Bachelor's degree in Business, Marketing, or related field (MBA preferred) with 5+ years in sales management, including 2+ years in FMCG or similar sectors.
- 2. Leadership & Sales Skills: Proven ability to lead sales teams, with strong negotiation, closing, and customer relationship management skills.
- 3. Analytical & Problem-Solving: Skilled in data analysis, reporting, and proactive problem-solving.
- 4. Communication & Adaptability: Excellent verbal and written communication skills; thrives in fast-paced, dynamic environments.
- 5. Technical Proficiency: Competent in MS Office, CRM systems, and sales reporting tools.

Interested applicant, please click APPLY or email me at jennifer.hardicar@jac-recruitment.com

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar JAC Recruitment Pte Ltd EA License Number: 90C3026 EA Personnel: R1987984

#LI-JACSG #countrysingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.sg/privacy-policy Terms and Conditions Link: https://www.jac-recruitment.sg/terms-of-use

Company Description