



PR/096007 | Regional Pre Sales Engineer

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1559797

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

September 30th, 2025 10:34

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

Join a leading player in the technology solutions industry dedicated to innovation and excellence. Our company empowers businesses with cutting-edge solutions and unparalleled support, ensuring success through partnership and collaboration. They are committed to fostering an environment that values innovation, quality, and customer satisfaction.

Responsibilities

- Develop and deliver solutions by planning, creating, and organizing compelling proof of concept demonstrations.
- Plan and conduct training sessions for channel partners and end-customers on a regional level.
- Support regional training sessions and events as needed.
- Ensure solutions align with best practices and client requirements.
- Collaborate with the sales team to manage the sales bid process and ensure successful closure.

- Work closely with Product Managers to relay client feedback about product requirements.
- Stay updated on market trends, product developments, and competitor landscapes.

Requirements:

- Adapt quickly to changes, demonstrating confidence and decisive action.
- Build trust and effective communication with colleagues and external clients.
- Passionate about your expertise and committed to helping others achieve their goals.
- Diploma or degree in engineering, information systems, or business administration, or a combination of education and practical experience.
- At least 5 years of industry experience, including a minimum of 2 years in sales engineering or consultancy.
- Strong understanding of IT Network Infrastructure and Management.
- Excellent presentation and communication skills.
- Willing to travel for business needs.
- Certified Technology Specialist (CTS) and/or Cisco certification is an advantage.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Aloysius Loh
JAC Recruitment Pte Ltd
EA Personnel: R24121320
EA Personnel Name: LOH CHUAN LIANG ALOYSIUS

#LI-JACSG
#countrysingapore

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Company Description