



JAC Recruitment

ベトナムの求人なら
JAC Recruitment Vietnam

PR/095180 | Sales Staff

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1559759

Industry

Electric Power, Gas, Water

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

September 30th, 2025 10:19

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

The Japanese Trading Company

JOB RESPONSIBILITIES

- Looking for suppliers, consumers of chemical/electrical/electronic products and others; and develop new markets;
- Follow-up and manage sales contracts - purchase orders, manage inventory, cash drawer and deposits
- Execute sales and promotional campaigns for new and existing products;
- Negotiate trade terms with assigned vendors;
- Contact-negotiate, build and develop relationships with suppliers and consumers;
- Meet monthly and annually sales objectives and targets for turnover;

- Frequently conduct visit customer and supplier
- Realize other works concerning to sales under assignation of Sale Manager and General Director.

JOB REQUIREMENTS

- Have at least 5 year of experience including at least 3 year of experience in sales B2B, knowledge of looking for prospects, suppliers and used to work in the factory.
- Fluent in English (must), candidates with Japanese language skills are an advantage.
- Good at Microsoft Word, Excel
- Be responsible, honest, enthusiastic, dynamic, good communication, aspiration in working for a long time at our company;
- Prefer to expert on export - import procedures graduates in Chemistry.

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.vn/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.vn/terms-of-use>

Company Description