



## PR/095176 | Export Sales Executive (Agro Products)

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1559757

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

September 30th, 2025 10:19

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Company and Job Overview

- **Position:** Export Sales Executive - Agro Products
- **Department:** Sales
- **Work mode:** Remote (Work from home)
- **Location:** Ho Chi Minh City, Vietnam (remote)
- **Product Portfolio:** Lemon, fresh fruits, vegetables, spices, and dried fruits.
- **Job Purpose:** This is a completely new business segment. The role is responsible for building export sales operations for agro products (lemon, fruits, vegetables, spices, dried fruits) from the ground up, targeting Middle East and Asian markets. The focus is on developing new business opportunities, establishing relationships, and driving revenue growth from zero.

#### Key Responsibilities:

- Develop export sales channels for Argo products in Middle East and Asia.
- Initiate contact, present product offerings, and negotiate commercial terms.
- Build and maintain strong relationships with international clients.
- Prepare quotations, follow up on inquiries, and close deals.
- Provide regular updates and reports to Manager on progress and market feedback.

**Requirements:**

- Bachelor's degree in International Business, Foreign Trade, Agriculture, or related fields.
- Experience in export sales or international business development, preferably in agro or food sectors.
- Excellent communication and negotiation skills.
- Fluent English.
- Self-driven, proactive, and capable of working independently in a remote setting.

**Benefits**

- Competitive base salary + performance-based incentives.
- Flexible working hours and remote work environment.
- Opportunity to build and lead export operations from the ground up.
- Exposure to international markets and diverse product categories.

#LI-JACVN

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**Company Description**