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## Sales - Connector Products

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#### Job Information

**Recruiter**
[Michael Page](#)
**Job ID**

1559541

**Industry**

Electronics, Semiconductor

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

6 million yen ~ 8 million yen

**Refreshed**

September 25th, 2025 13:52

#### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

Basic

**Minimum Japanese Level**

Native

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

#### Job Description

The Account Manager role with the connector products in the industrial and manufacturing sector requires expertise in sales and the ability to foster strong client relationships. Based in Yokohama, this position is ideal for professionals who excel in managing accounts and driving business growth.

#### Client Details

This opportunity is with a large-size global manufacturer of connector products and electronic components. Renowned for its commitment for equality, the company has built its reputation as the trusted partner with its manufacturing clients in Japan and overseas.

#### Description

- Build and maintain strong relationships with key clients in the industrial and manufacturing sector.
- Identify new business opportunities to expand the client base
- Develop and execute strategic sales plans to achieve revenue targets.
- Act as the main point of contact for client inquiries and ensure timely resolution of issues.
- Collaborate with internal teams to deliver tailored solutions to clients.
- Monitor market trends and competitor activities to identify opportunities for growth.

- Prepare detailed reports on sales activities and client interactions.
- Represent the company at industry events and networking opportunities.

### Job Offer

- Competitive salary package ranging from 6,000,000 - 8,000,000 JPY
- Permanent position with stability and growth opportunities.
- Exposure to the industrial and manufacturing sector.
- Collaborative work environment with a focus on achieving success.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

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### Required Skills

A successful Account Manager should have:

- A solid background in sales, particularly within the industrial and manufacturing sector.
  - Proven ability to manage accounts and build lasting client relationships.
  - Strong problem-solving skills and a results-driven mindset.
  - Excellent communication and negotiation abilities.
  - A proactive approach to identifying and pursuing new business opportunities.
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### Company Description

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