



PR/123248 | Sales Staff

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1559401

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

September 23rd, 2025 11:24

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Scope of Work:

- Build and maintain strong relationships with potential and existing corporate clients in Indonesia.
- Conduct presentations and proposals to key decision-makers.
- Negotiate and close sales deals to achieve and exceed sales targets.
- Collaborate closely with partner company to understand the automotive products.
- Manage the full sales cycle from lead generation to post-sale follow-up.

Requirements:

- Min. 5 years of work experience in a sales role.
- Experience selling automotive products such as spare parts, chemical materials, etc.
- Proven track record as a successful sales player, maintaining KPI.

- Fluent in English is a MUST.
- Able to speak basic Japanese is a plus.

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Company Description