

# インドネシアの求人なら JAC Recruitment Indonesia

## PR/123248 | Sales Staff

### Job Information

### Recruiter

JAC Recruitment Indonesia

#### Job ID

1559401

### Industry

Other (Trade)

### Job Type

Permanent Full-time

#### Location

Indonesia

### Salary

Negotiable, based on experience

#### Refreshed

November 4th, 2025 00:00

### General Requirements

## **Career Level**

Mid Career

## Minimum English Level

None

## Minimum Japanese Level

None

### **Minimum Education Level**

Associate Degree/Diploma

## Visa Status

No permission to work in Japan required

## Job Description

## Scope of Work:

- Build and maintain strong relationships with potential and existing corporate clients in Indonesia.
- Conduct presentations and proposals to key decision-makers.
- Negotiate and close sales deals to achieve and exceed sales targets.
- Collaborate closely with partner company to understand the automotive products.
- Manage the full sales cycle from lead generation to post-sale follow-up.

### Requirements:

- Min. 5 years of work experience in a sales role.
- Experience selling automotive products such as spare parts, chemical materials, etc.
- Proven track record as a successful sales player, maintaining KPI.

- Fluent in English is a MUST.
- Able to speak basic Japanese is a plus.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description