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JAC Recruitment Indonesia

PR/123194 | Sales Executive

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1559390

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

October 7th, 2025 01:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

A leading local company in the food ingredient industry is seeking a motivated and skilled Sales Executive to join their dynamic team. The successful candidate will play a crucial role in expanding our market presence and building strong, lasting relationships with clients.

Responsibilities:

- Focus on sales of products for the sweet division and beverage flavor, including collagen casing, functional powders (e.g., soy protein, tapioca starch), and custom flavorings.
- Develop and manage a portfolio of new and existing clients in the food and beverage industry.
- Understand customer needs and provide tailored solutions using our range of flavors and ingredients.
- Collaborate with our R&D team to support product development and provide technical assistance to clients.
- Achieve and exceed sales targets and contribute to the company's growth.

Qualifications:

- Proven experience in sales, preferably in the food ingredients, flavors, or related industry.
- Strong knowledge of the food and beverage market in Indonesia.
- Excellent communication, negotiation, and interpersonal skills.
- Ability to work independently and as part of a team.

- A proactive and results-oriented mindset.
- Bachelor's degree in a relevant field (e.g., Food Technology, Food Science, Business Administration) is a plus.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description