



PR/120200 | Sales steel

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1559382

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

November 18th, 2025 19:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Responsibilities

- Client Relationship Management
 - Develop and maintain relationships with existing and prospective customers.
 - Provide after-sales support and resolve customer inquiries.
- Create daily, weekly, and monthly sales plans.
 - Achieve sales targets through strategic outreach and negotiation.
- Understand steel grades, specifications, and applications.
 - Advise clients on suitable products based on their needs.
- Report sales activities and forecasts to management.
 - Coordinate with logistics and operations to ensure timely delivery.
- Monitor market trends, competitor activities, and pricing strategies.
 - Identify new business opportunities and emerging customer needs.

Job Requirements

- Minimum 3 years in steel trading or industrial sales.
- Strong communication and negotiation skills.
- Bachelor's degree in any field of studies
- Ability to build trust and rapport with clients.
- Business-level English proficiency
- Responsible, hardworking, and reliable.
- Self-motivated with a results-driven mindset.

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Company Description