



PR/109693 | Inside Sales Engineer

Job Information

Recruiter

JAC Recruitment India

Job ID

1559306

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

June 2nd, 2026 16:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities

Lead Generation & Qualification

- Identify and qualify new business opportunities through inbound inquiries, outbound calls, and email campaigns.
- Maintain and update lead/prospect data in CRM.
- Support the sales team in pipeline development and appointment scheduling.

Sales Support & Coordination

- Prepare and deliver technical and commercial proposals.
- Assist in product demonstrations and online presentations.
- Collaborate with sales engineers to ensure smooth handover of qualified leads.

Customer Engagement

- Respond to customer queries with timely and accurate information.
- Provide technical guidance to customers on product selection and applications.

Maintain long-term relationships with existing customers for repeat business

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Company Description