



## PR/109693 | Inside Sales Engineer

### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1559306

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

February 10th, 2026 17:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Key Responsibilities

#### Lead Generation & Qualification

- Identify and qualify new business opportunities through inbound inquiries, outbound calls, and email campaigns.
- Maintain and update lead/prospect data in CRM.
- Support the sales team in pipeline development and appointment scheduling.

#### Sales Support & Coordination

- Prepare and deliver technical and commercial proposals.
- Assist in product demonstrations and online presentations.
- Collaborate with sales engineers to ensure smooth handover of qualified leads.

#### Customer Engagement

- Respond to customer queries with timely and accurate information.
- Provide technical guidance to customers on product selection and applications.

Maintain long-term relationships with existing customers for repeat business

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description