



## PR/109693 | Inside Sales Engineer

## Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1559306

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

February 10th, 2026 17:00

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

## Key Responsibilities

## Lead Generation &amp; Qualification

- Identify and qualify new business opportunities through inbound inquiries, outbound calls, and email campaigns.
- Maintain and update lead/prospect data in CRM.
- Support the sales team in pipeline development and appointment scheduling.

## Sales Support &amp; Coordination

- Prepare and deliver technical and commercial proposals.
- Assist in product demonstrations and online presentations.
- Collaborate with sales engineers to ensure smooth handover of qualified leads.

## Customer Engagement

- Respond to customer queries with timely and accurate information.
- Provide technical guidance to customers on product selection and applications.

Maintain long-term relationships with existing customers for repeat business

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#### Company Description