



PR/086922 | Sales Associate (Houston, TX)

## Job Information

**Recruiter**

JAC Recruitment USA

**Job ID**

1559242

**Industry**

Restaurant, Food Service

**Job Type**

Permanent Full-time

**Location**

United States

**Salary**

Negotiable, based on experience

**Refreshed**

September 23rd, 2025 10:55

## General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

### POSITION SUMMARY

The Sales Associate is responsible for maintaining and growing relationships with customers in an assigned territory. Success in this role requires strong interpersonal skills and a solid understanding of the sales process to achieve both short- and long-term goals.

### RESPONSIBILITIES

- \* Visit customer sites to maintain relationships and grow business
- \* Sell company products and provide high-level customer service
- \* Understand and execute sales plans, pricing, and product promotions
- \* Collaborate with internal teams (accounting, logistics, operations) to support sales goals
- \* Report sales activities and market feedback regularly

- \* Assist with inventory counts and other assigned duties

#### QUALIFICATIONS

##### \* **Korean / English bilingual required**

- \* Bachelor's degree in Business, Marketing, or a related field.
- \* Minimum of 1-2 years of sales experience, preferably in the food trading industry.
- \* Proficiency in Microsoft applications (Word, Excel, Access, PowerPoint).
- \* Strong communication and conversation skills.
- \* Strong organizational and prioritization skills to manage multiple tasks under time constraints.
- \* Willingness to travel to customer locations.

BASE SALARY USD45,00-55,000 Base (DOE) + Annual Bonus

LOCATION Houston, TX,

#### BENEFITS

- \* Health, dental, vision insurance
- \* Life & accident insurance
- \* Pet Insurance
- \* 401(k) with company matching
- \* Paid time off
- \* Wellness program and EAP assistance

and much more!

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#### Company Description