

アメリカの求人なら JAC Recruitment USA

PR/086922 | Sales Associate (Houston, TX)

Job Information

Recruiter

JAC Recruitment USA

Job ID

1559242

Industry

Restaurant, Food Service

Job Type

Permanent Full-time

Location

United States

Salary

Negotiable, based on experience

Refreshed

October 21st, 2025 18:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

POSITION SUMMARY

The Sales Associate is responsible for maintaining and growing relationships with customers in an assigned territory. Success in this role requires strong interpersonal skills and a solid understanding of the sales process to achieve both short-and long-term goals.

RESPONSIBILITIES

- * Visit customer sites to maintain relationships and grow business
- * Sell company products and provide high-level customer service
- * Understand and execute sales plans, pricing, and product promotions
- * Collaborate with internal teams (accounting, logistics, operations) to support sales goals
- * Report sales activities and market feedback regularly

* Assist with inventory counts and other assigned duties

QUALIFICATIONS

- * Korean / English bilingual required
- * Bachelor's degree in Business, Marketing, or a related field.
- * Minimum of 1-2 years of sales experience, preferably in the food trading industry.
- * Proficiency in Microsoft applications (Word, Excel, Access, PowerPoint).
- * Strong communication and conversation skills.
- * Strong organizational and prioritization skills to manage multiple tasks under time constraints.
- * Willingness to travel to customer locations.

BASE SALARY USD45,00-55,000 Base (DOE) + Annual Bonus

LOCATION Houston, TX,

BENEFITS

- * Health, dental, vision insurance
- * Life & accident insurance
- * Pet Insurance
- * 401(k) with company matching
- * Paid time off
- * Wellness program and EAP assistance

and much more!

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Company Description