



PR/159572 | Aftermarket Assistant Sales Executive / Sales Executive (KL)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1559219

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

October 7th, 2025 05:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a leading Japanese supplier of ignition products. They are now seeking an experienced individual for the position of **After Market Assistant Sales Executive/ Sales Executive** (focused on existing distributor, dealers and aftermarket products).

Working Location: KL

Job Responsibilities

- Manage and support aftermarket distributors and dealers to ensure strong sales performance and effective product penetration in assigned territories.
- Conduct regular market visits to understand market dynamics, competitor activities, and point-of-sales trends.
- Develop and implement aftermarket sales campaigns and promotional activities to drive sales growth.
- Build and maintain close relationships with distributors, dealers, and retailers to ensure long-term business collaboration.
- Monitor distributor stock levels and plan replenishment activities to avoid shortages and overstock situations

- Analyze sales performance and provide timely reports on sales achievement, market feedback, and campaign effectiveness.
- Collaborate with marketing, technical, and logistics teams to ensure smooth execution of sales activities.
- Identify new sales opportunities and recommend strategies to improve market share and product visibility.

Job Requirements

- Diploma/Degree in Business Administration, Marketing, or related fields.
- 1–3 years of sales experience in automotive aftermarket or related industries preferred.
- Strong communication and interpersonal skills to manage distributor relationships.
- Good analytical and reporting skills; able to use data to drive decision-making.
- Self-motivated, result-oriented, and willing to travel within assigned regions.
- Fresh graduates with strong interest in sales will be considered

#LI-JACMY

#Countrymalaysia

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Company Description