



マレーシアの求人なら
JAC Recruitment Malaysia

PR/159559 | Product Executive (Pharmaceutical)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1559210

Industry

Pharmaceutical

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

November 4th, 2025 03:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

A leading pharmaceutical company is looking for a Product Executive to join their team. In this role, you will be responsible to strategize, plan, and execute marketing activities.

Job Responsibilities

- Identify key strategies for market penetration through fieldwork (approx. 2 days/week) and marketing activities (3 days/week), while managing personal sales targets in assigned institutions
- Manage product portfolios across Respiratory, Cardiology, Endocrinology, and Nephrology therapeutic areas
- Support product launches and marketing execution (online and offline)
- Plan and implement physical/digital campaigns aligned with business goals, including SWOT analysis and budget tracking
- Monitor market trends and competitor activities; prepare monthly sales and marketing reports, conduct market research, and analyze customer data
- Build strong relationships with key opinion leaders (KOLs) through regular visits and maintain an updated prescriber database
- Ensure adherence to company and industry codes of conduct; support adverse event reporting processes

Job Requirements

- Degree in Science, Medicine, Pharmacy, or Business
- 3-5 years of pharmaceutical sales and/or marketing experience; experience in Cardiology and Nephrology therapeutic areas is an advantage
- In-depth understanding of the Rare Disease / Specialty Care patient journey, from diagnosis through treatment
- Strong ethical values, fostering open and honest communication, and full compliance with regulatory and company standards
- Ability to work cross-functionally with internal stakeholders and external partners
- A team player who is organized, results-oriented, and capable of working independently
- Applicants must be Malaysian citizens or hold relevant residency status

Interested applicants, feel free to click **APPLY NOW**

#LI-JACMY

#countrymalaysia

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Company Description