



PR/159532 | Sales Engineer (industrial manufacturing)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1559188

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

October 7th, 2025 06:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

- Maintain strong relationships with existing clients by offering tailored product solutions and resolving sales-related issues effectively.
- Identify and pursue new business opportunities through market research, understanding customer requirements, and presenting strategic proposals.
- Foster trust by actively listening to client concerns and providing comprehensive after-sales support.
- Work closely with internal technical and development teams to ensure customer feedback and needs are integrated into product development.

Job Requirements:

- Possession of a valid driver's license (mandatory).
- Minimum of 3 years' experience in sales, preferably in B2B environments.
- Proficiency in English; fluency in Malay or Chinese is an added advantage due to the market support.
- Strong PC skills, with proficiency in Excel and PowerPoint being a plus.
- Highly self-motivated, results-driven, and capable of working independently.
- Prior experience in the plastics industry or industrial equipment sales is strongly preferred.

#LI-JACMY

#countrymalaysia

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Company Description