

# マレーシアの求人なら JAC Recruitment Malaysia

# PR/159513 | Sales Manager

#### Job Information

#### Recruiter

JAC Recruitment Malaysia

#### Job ID

1559181

#### Industry

Chemical, Raw Materials

#### Job Type

Permanent Full-time

#### Location

Malaysia

### Salary

Negotiable, based on experience

#### Refreshed

November 4th, 2025 04:00

#### General Requirements

# **Career Level**

Mid Career

# Minimum English Level

None

# Minimum Japanese Level

None

#### **Minimum Education Level**

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

# Job Description

# **Company Overview**

A regional leader in the industrial trading sector, this company specializes in advanced materials, including high-performance plastics, chemicals, and electronics-related components is seeking a Sales Manager will be central to driving revenue growth, maintaining customer satisfaction, and ensuring regulatory compliance across key business functions.

### Job Responsibilities

- Oversee sales, purchasing, and financial operations
- Develop and manage sales budgets and forecasts
- Coordinate and align cross-departmental business activities
- Ensure timely delivery and excellent service standards
- Supervise costing and procurement tailored to customer needs
- · Monitor legal and environmental compliance, including stakeholder updates

- Implement and sustain the ISO 9001 Quality Management System
- Lead business development and strategic partnerships
- Negotiate contracts and consistently close sales
- Recommend and execute efficiency improvements

#### **Job Requirements**

- Minimum 8 years of sales experience
- Strong leadership, initiative, and understanding of customs and logistics
- · Willingness to travel and operate independently

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description