



## PR/095162 | Senior Sales Executive (China Desk)

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1559150

**Industry**

Civil Engineering and Construction

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

October 7th, 2025 07:00

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Company and Job Overview**

JAC's client, a real estate development company, is looking for a Senior Sales Executive (China Desk)

Location: Binh Duong

**Job Responsibilities**

- Manage all sales, rental, marketing, and customer support activities related to the Taiwanese/Chinese market.
- Introduce, promote, and sell the company's housing products to Taiwanese/Chinese customers.
- Handle all tasks related to the Taiwanese School, including coordination and support.
- Identify, approach, develop, and expand the customer base in the China and Taiwan markets.
- Obtain sponsorships for company events.
- Manage commercial leasing for Taiwanese and Chinese tenants.
- Provide professional customer service and after-sales support.
- Perform other tasks assigned by Manager.

**Job Requirements**

- Bachelor's degree or higher.
- At least 03 years of experience in sales B2B, preferably with a background in real estate sales or leasing.
- Native-level proficiency in Chinese is required.

- Strong networking, communication, and negotiation skills.
- Ability to work independently while coordinating with cross-functional teams.
- Customer-oriented mindset with high responsibility and adaptability.
- Good English communication skills.
- Basic MS Office skills.

#LI-JACVN

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Company Description