



PR/095140 | Corporate Relationship Manager – Chinese Speaking

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1559137

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

November 4th, 2025 04:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

JAC's client, a leading international bank, is looking for a Corporate Relationship Manager – Chinese Speaking

Location: Ho Chi Minh City

Job Responsibilities

- Build and maintain strong relationships with both national and local corporate clients to achieve financial and strategic objectives.
- Manage assigned client portfolios, ensuring consistent engagement and high-quality service delivery.
- Assist the Head of Department in executing key projects and strategic initiatives.
- Drive business development efforts, identify new opportunities, and promote banking solutions aligned with the bank's strategy and compliance standards.
- Understand clients' business operations and needs to provide tailored financial solutions that enhance client value and increase the bank's share of wallet.

- Monitor and mitigate business risks including AML, credit, market, and operational risks.

Job Requirements:

- Proficiency in Chinese (Mandarin) is mandatory.
- Bachelor's degree or higher; majors in Finance, Banking, or Law are preferred.
- Strong interpersonal and team collaboration skills.
- Familiarity with Vietnam's regulatory framework, industry policies, and market trends is a plus.
- Prior experience in bank credit operations is highly desirable.

#LI-JACVN

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Company Description