



シンガポールの求人なら
JAC Recruitment Singapore

PR/095911 | Senior Sales Manager

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1559132

Industry

Retail

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

October 7th, 2025 07:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client in the consumer electronics and IT peripherals is looking to hire a senior sales manager. This role will be responsible for developing sales strategies across products and distribution channels, with a planning horizon ranging from 6 months to 3 years.

Job Responsibilities:

- Drive sales growth and achieve margin and profitability targets across product lines.
- Develop and execute strategic plans to expand market share through major retail channels.
- Build, negotiate, and strengthen relationships with key retail partners.
- Plan and implement promotional campaigns and events to boost brand visibility and sales.
- Monitor market trends and competitor activities to identify new opportunities.
- Collaborate with cross-functional teams to align sales strategies with business goals

Job Requirements:

- A minimum of a bachelor's degree in marketing, Business, Communications, or a related discipline.
- At least 5 years of relevant experience in sales management, preferably within the consumer electronics, home

- appliances, or IT peripherals sectors.
- Proven experience in leading and managing small to mid-sized teams.

Interested applicant, please click [APPLY NOW](#)

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

#LI-JACSG
#countrysingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>
Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

Company Description