



PR/118126 | Sales Manager - North East (TT / MT)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1559049

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

October 7th, 2025 10:01

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Location: North East, Thailand

Responsibilities:

- Lead and manage the sales team to achieve targets and KPIs.
- Develop sales and marketing strategies to boost performance.
- Analyze market trends and customer data to support sales direction.
- Set clear work guidelines and monitor team effectiveness.
- Support the team in solving problems and closing deals.
- Retain existing customers and acquire new ones.
- Prepare monthly sales reports for management.

Qualifications:

- Bachelor's degree in any field.
- At least 2 years of experience in sales and team supervision.
- Experience in TT/MT channels is required.
- Background in construction materials or hardware is a plus.
- Able to travel upcountry; knowledge of Northeastern region is a plus.

- Strong leadership, negotiation, and strategic planning skills.
- Service-minded, good interpersonal skills, and problem-solving ability.
- Detail-oriented and adaptable.
- Own a car and a valid driver's license.

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Company Description