



PR/118120 | Sales Executive (Simulation Software)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1559044

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

October 7th, 2025 10:01

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Title: Sales Executive (Simulation Software)

Our client, a leading provider of engineering simulation solutions, is seeking a passionate and driven Sales Executive to join their team.

Job Description:

- Identify and develop new business opportunities with both existing and prospective customers.
- Initiate and manage outreach activities to engage potential partners across commercial, academic, and other sectors.
- Conduct sales activities including cold calling, lead generation, and pipeline development.
- Consult with prospects throughout the full sales cycle—from initial engagement to deal closure.

- Qualify leads based on company-defined criteria to ensure alignment and readiness.
- Collaborate with technical teams and product specialists to address customer needs and propose tailored solutions.
- Partner with marketing to plan and execute lead generation campaigns across various channels.

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

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Company Description