

タイの求人なら JAC Recruitment Thailand

PR/118120 | Sales Executive (Simulation Software)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1559044

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

November 4th, 2025 06:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Title: Sales Executive (Simulation Software)

Our client, a leading provider of engineering simulation solutions, is seeking a passionate and driven Sales Executive to join their team.

Job Description:

- Identify and develop new business opportunities with both existing and prospective customers.
- Initiate and manage outreach activities to engage potential partners across commercial, academic, and other sectors.
- Conduct sales activities including cold calling, lead generation, and pipeline development.
- Consult with prospects throughout the full sales cycle—from initial engagement to deal closure.

- Qualify leads based on company-defined criteria to ensure alignment and readiness.
- · Collaborate with technical teams and product specialists to address customer needs and propose tailored solutions.
- Partner with marketing to plan and execute lead generation campaigns across various channels.

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description