



PR/118099 | SALE ENGINEER

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1559034

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

February 10th, 2026 16:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities

- Manage customer inquiries, quotations, pricing, and negotiations.
- Develop new business opportunities and maintain strong relationships with existing clients.
- Ensure our services meet customer needs and support their business growth.
- Maintain accurate sales and marketing records.

Monitor costs and ensure compliance with internal processes for order and delivery management.

- Coordinate with cross-functional teams to meet customer requirements and project timelines.
- Provide regular updates on market trends, forecasts, and customer orders to support strategic planning.

Qualifications

- Bachelor's degree in business administration or related field.
- Minimum 3 years of experience in Sales & Marketing, preferably in plastic injection molding.
- Strong English communication skills.
- Excellent interpersonal, negotiation skills.

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Company Description