



PR/118070 | Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1559013

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

November 4th, 2025 06:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client specializes in Electronics Trading business

Position: Sales

Salary: 35,000 – 45,000THB +/- (Negotiable)

Location: Bangkok Office

Key Responsibilities of the position:

- Seek new suppliers, consumers of chemical/electrical/electronic products, and others, and develop new markets.
- Maintain existing supplier and client relationship for recurring and future sales opportunities.
- Negotiate terms of an agreement and closing sales process (quotation, purchase order, delivery and any specification) with manager.
- Develop and implement sales plan and sales strategy to meet the sales target.
- Provide daily, weekly and monthly report to manager.

- Provide on technical support and advise any customer inquiry.
- Troubleshoot and resolve any issues that arise during the process and after sales service.

Qualifications required:

- Bachelor's degree in any related field.
- **Minimum 3 years of experience in Sales (Electronics, Automotive, plastics, etc.)**
- Has knowledge in Trading, Import & Export (is a plus)
- Excellent sales and negotiation skills
- Good English communications in both spoken and written

Benefits:

- Laptop & Mobile phone
- Attendance Allowance
- Sales Allowance
- Birthday Allowance
- Health Insurance
- Provident Fund
- Yearly Bonus
- Paid vacation and other leaves as per Thai law

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Company Description