



PR/118055 | Sales Executive / Senior Sales Executive (Chinese or English speaking) : industrial equipment

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1559002

Industry

Business Consulting

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

October 7th, 2025 10:01

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Roles & Responsibilities:

- Prospecting, developing, and growing Aver Asia's sales/rental in Construction Equipment & Machinery new/used for Construction Industry.
- Handle sales enquiries and develop new accounts.
- Develop new business opportunities with a goal of long-term relationship.
- Coordinate with other departments to ensure prompt delivery, quality and service are up to the company's standards.
- Promote Aver Asia in a positive Manner to increase Brand awareness and Market share.
- Sell and rent machinery (for construction and industrial use)
- Visit provincial areas to meet with customers and conduct market surveys

Requirements

- Minimum Diploma in any field.
- Proficiency in both written and verbal Chinese. (Main is Chinese that should be HSK level 5 or better)

- English skill is also advantage
- Ability to travel by own car with driver's license is required.
- The candidates with local residence would be advantage.
- Knowledge of industrial equipment will be an advantage.
- Good interpersonal and communication skills.
- Self-motivated and result oriented.
- Able to work in provincial areas.
- Able to use Microsoft Office programs.
- Experience in sales and renting heavy machinery will be an advantage.
- Must have service minded.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

Company Description