

Japanese Speaking & French Speaking Sales Executive, Freight

Job Information

Recruiter
JAC Recruitment UK

Job ID
1558958

Industry
Specialized Import, Export

Job Type
Permanent Full-time

Location
France

Salary
6 million yen ~ 8 million yen

Refreshed
October 19th, 2026 03:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Native Level

Other Language
French - Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Title

Japanese speaking Sales Executive (Freight Forwarding) – VISA Sponsorship Considered.

Salary

Euro 38,000 – Euro 50,000 + a company car per annum

Job profile

A Japanese global freight forwarding company are looking for a Japanese Speaking Sales Executive.

JOB DESCRIPTION

Main responsibilities

- Establish customer quotations (air/sea transport, storage, etc.)
- Participate in tenders
- Organize a transport and/or logistics solution
- Undertaking account management and compliance activities.
- Assess new business development opportunities.
- Conducting market research to analyse customer's reactions.
- Examining and analysing sales figures and preparing proposals for marketing campaigns and promotional activities.
- Attend trade shows to promote the company and meet prospects/clients

Who we are looking for

- Experienced account management in B to B business and develop relationships with new clients
- Work experience in Imports / Exports Logistics is a Must

Language requirement

Fluent Japanese, French & English

Qualifications

Driving license

Location

Roissy Charles de Gaulle Cedex,

Visa

Eligible to work in France without any restriction or VISA sponsorship considered.

About our client

A Japanese global freight forwarding company

Company Description