



## Japanese Speaking & French Speaking Sales Executive, Freight

### Job Information

**Recruiter**

JAC Recruitment UK

**Job ID**

1558958

**Industry**

Specialized Import, Export

**Job Type**

Permanent Full-time

**Location**

France

**Salary**

6 million yen ~ 8 million yen

**Refreshed**

December 29th, 2025 01:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Native

**Other Language**

French - Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Title**

Japanese speaking Sales Executive (Freight Forwarding) – VISA Sponsorship Considered.

**Salary**

Euro 38,000 – Euro 50,000 + a company car per annum

## **Job profile**

A Japanese global freight forwarding company are looking for a Japanese Speaking Sales Executive.

## **JOB DESCRIPTION**

### **Main responsibilities**

- Establish customer quotations (air/sea transport, storage, etc.)
- Participate in tenders
- Organize a transport and/or logistics solution
- Undertaking account management and compliance activities.
- Assess new business development opportunities.
- Conducting market research to analyse customer's reactions.
- Examining and analysing sales figures and preparing proposals for marketing campaigns and promotional activities.
- Attend trade shows to promote the company and meet prospects/clients

### **Who we are looking for**

- Experienced account management in B to B business and develop relationships with new clients
- Work experience in Imports / Exports Logistics is a Must

### **Language requirement**

Fluent Japanese, French & English

### **Qualifications**

Driving license

### **Location**

Roissy Charles de Gaulle Cedex,

### **Visa**

Eligible to work in France without any restriction or VISA sponsorship considered.

### **About our client**

A Japanese global freight forwarding company

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### **Company Description**