



CLASE AZUL
MÉXICO

【Boutique Staff】 Mexico's first luxury brand !

Job Information

Hiring Company

Clase Azul Asia Co., Ltd.

Job ID

1558949

Industry

Food and Beverage

Company Type

Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio

About half Japanese

Job Type

Contract

Location

Tokyo - 23 Wards, Shibuya-ku

Salary

5 million yen ~ 6.5 million yen

Salary Bonuses

Bonuses paid on top of indicated salary.

Work Hours

8:00~22:00のフレックスタイム（うち8時間勤務、休憩1時間）

Holidays

完全週休2日制(このポジションに限り土日稼働が一部発生します)

Refreshed

September 22nd, 2025 16:19

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

[Job Description]

As a Boutique Brand Sales Associate, you will be responsible for customer service and daily operations at Clase Azul's first directly operated retail store in Asia, "Clase Azul Boutique La Tierra Ebisu." While maintaining high standards of customer

service and operational efficiency, you will also be expected to develop and implement effective sales strategies to achieve revenue targets. In addition, you will undergo training in tequila knowledge, luxury presentation, and customer interaction to ensure that you can confidently represent a premium brand and build strong relationships with VIP clients.

Outside of direct customer service hours, you will engage in activities such as client follow-ups, planning and preparing product assortments for the boutique and other sales channels, and contributing to the overall customer experience. You will also support general office operations, including front desk and inquiry management (phone and email), inventory and supplies management, and assisting with internal events—ensuring a well-organized and smoothly functioning workplace environment.

[Primary Responsibilities]

- Work Schedule: 5 days per week - Customer Support: Provide attentive support to both appointment-based and walk-in customers, ensuring a comfortable and high-quality shopping experience. Strong ability to understand customer needs and propose appropriate products is essential. - Store Management: Responsible for overall store operations including display adjustments, product inspections, appointment coordination, and customer outreach to encourage visits to the store.

- Inventory Management: Oversee all aspects of back-of-house operations including receiving and shipping of products, conducting regular stock checks and inventory counts, restocking items, optimizing inventory levels, managing inventory data, and supporting purchase orders. - Product Planning: Participate in planning and preparation of exclusive product offerings for the boutique, official e-commerce site, and other high-end sales channels. - Event Support: Assist with preparation and participation in brand promotional events and pop-ups, including customer engagement, support during the event, and post-event clean-up and analysis. - Sales Reporting: Handle reporting of sales performance and provide necessary feedback and insights. - Overall office operations management, including supply inventory, facility maintenance, and workplace environment upkeep - Handling visitors, phone calls, emails, as well as managing incoming and outgoing mail and deliveries - Coordinating internal and external meeting schedules, and supporting the planning and execution of internal events (as needed) - Providing support and hospitality for international guests during their visits to Japan (as needed)

[Salary]

Base Salary ¥5,000,000 ~ ¥6,500,000 per year + Performance-based bonus

Required Skills

[Required Experience / Skills]

- Minimum 5 years of experience in retail customer service or private sales targeting high-net-worth individuals.
- Language Skills: Native-level Japanese proficiency with the ability to use language appropriately for VIP client interactions. Business-level English proficiency is required to effectively assist VIP customers from overseas. Experience in handling VIP clients in foreign languages is highly valued.
- Basic PC skills, including proficiency in Microsoft Office (Word, Excel, PowerPoint, etc.)

[Preferred Experience / Skills]

- Preference will be given to candidates with experience serving high-net-worth or VIP customers in the retail industry.
- Excellent communication skills and a strong customer-oriented mindset, with the ability to work well within a team.
- Ability to manage multiple tasks simultaneously and adapt flexibly to changing situations.
- Possess deep knowledge of alcoholic beverages.

[Ideal Candidate Profile]

- Excellent communication skills with the ability to build smooth relationships with anyone.
- Passionate about delving deeply into brand stories and product knowledge, and able to present with enthusiasm.
- Able to respond in a complementary manner that considers the overall balance of the organization.
- Flexible and quick in handling multitasking responsibilities.

Company Description