



Sales Planning Department Staff/ Flexible working system

自動車システムのグローバルサプライヤー

Job Information

Hiring Company

Highly Marelli Japan Co., Ltd.

Job ID

1558399

Industry

Automobile and Parts

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards, Shinjuku-ku

Salary

4 million yen ~ 7 million yen

Refreshed

May 12th, 2026 03:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

As a member of the Sales Planning Department, I primarily handle the following responsibilities:

- Establishing and managing monthly sales KPIs for overseas locations and the Japan region
 - Sales analysis
 - Sales price revision management
 - Progress management for new business expansion
 - Delinquent receivables management
 - Establishing and managing sales plans for overseas locations and the Japan region (5-year)
 - Planning, progress management, and operations for exhibitions such as the Japan Mobility Show

Theoretical annual salary

4.4M Yen~6.8M Yen (Allowance paid separately)

Monthly Base Salary : 260,000~390,000 Yen
Theoretical bonus: 5 months (summer and winter)

Office

東京都新宿区西新宿6-8-1 住友不動産新宿オークタワー14F
受動喫煙対策：屋内全面禁煙

work format : Flexible working system

Availability of fixed overtime pay system : None (allowance for actual overtime hours)

Required Skills

Must

1. Experience in sales/accounting/purchasing (departments handling money) at a factory manufacturing company
2. Ability to create data using key Excel functions (e.g., SUMIF, VLOOKUP)
3. Knowledge and understanding of industrial product cost structures (material costs, processing costs, administrative costs)
4. Native Japanese speaker (detailed Japanese communication skills required as future customer sales will involve handling Japanese manufacturers)

WANT

1. Sales/Accounting/Purchasing experience at an automotive parts supplier (departments handling money), preferably 3+ years
 2. Experience communicating in English with the company's overseas departments
 3. TOEIC score of 500 or higher
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Company Description