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ビジネス開発マネージャー - 化粧品原料

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Job Information

Recruiter

[Michael Page](#)

Job ID

1558260

Industry

Daily Necessities, Cosmetics

Company Type

Large Company (more than 300 employees) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

7 million yen ~ 9 million yen

Refreshed

September 16th, 2025 14:08

General Requirements

Career Level

Mid Career

Minimum English Level

Basic

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

The Business Development Manager - Cosmetic Ingredients will focus on driving sales and market expansion for innovative cosmetic ingredients within the industrial/manufacturing sector. Based in Tokyo, this role requires a results-driven approach to building client relationships and identifying growth opportunities.

Client Details

The company is a well-established organization within the industrial/manufacturing industry, specializing in providing high-quality products and solutions. With a strong presence in Tokyo, the company is committed to delivering excellence and fostering innovation in its field.

Description

- Identify and develop new business opportunities in the cosmetic ingredients sector.
- Maintain and strengthen relationships with existing clients to ensure long-term partnerships.
- Collaborate with internal teams to align product offerings with market demands.

- Conduct market analysis to identify trends and opportunities for growth.
- Create and deliver compelling sales presentations to prospective clients.
- Negotiate contracts and agreements to achieve mutually beneficial outcomes.
- Monitor sales performance and provide regular updates to management.
- Represent the company at industry events and trade shows in Tokyo and beyond.

Job Offer

- Competitive salary ranging from JPY 6300000 to JPY 8700000.
- Comprehensive health insurance and benefits package.
- Opportunities for career growth within the cosmetic ingredients sector.
- Work in a supportive and innovative environment in the heart of Tokyo.
- Engage with a diverse client base and industry leaders.

If you are passionate about driving business growth and thrive in a fast-paced environment, this is the perfect opportunity for you. Apply now to make an impact as a Business Development Manager - Cosmetic Ingredients!

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sieffre Nagashima on +81 3 6832 8939.

Required Skills

A successful Business Development Manager - Cosmetic Ingredients should have:

- A strong background in sales or business development, preferably in the cosmetic ingredients or industrial/manufacturing industry.
- Proven ability to identify and capitalize on market opportunities.
- Excellent communication and presentation skills.
- A results-oriented mindset with a focus on achieving targets.
- Fluency in Japanese; English language skills are an advantage.

Company Description

We are the No. 1 supplier into most of the major foreign headquartered Companies across Tokyo and have an office of over 250 Consultants here in Japan. As a result, we attract some of the strongest candidates available. We have been operating in Japan for over thirteen years and have an International presence enabling us to draw on a network which spans across 161 offices in 33 countries worldwide. In particular, the Asia Pacific region in line with our US, UK and Australian offices work closely to share market knowledge and information as well as candidates & clients in a discretionary manner.