



PR/095129 | Wealth Management Director

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1558172

Industry

Other

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

September 30th, 2025 07:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

JAC's client is an international company looking for a Wealth Management Director position.

Location: Ho Chi Minh City

Job Responsibilities

- Lead and manage daily front-office operations to ensure alignment with company objectives and client satisfaction.
- Develop and execute strategic plans to expand market presence and client base in Vietnam.
- Provide personalized consultation and tailored financial solutions to high-net-worth individuals (HNWIs).
- Manage product offerings related to overseas financial services including foreign asset investments, international insurance, estate management, and trust services.
- Collaborate with cross-functional teams to ensure seamless integration and localization of international financial products.

- Establish KPIs and monitor performance across departments to drive business success.
- Maintain regular communication with immigration service providers to facilitate client referrals and information sharing.
- Identify and develop partnerships with local and international financial institutions to expand market reach.

Job Requirements:

- Bachelor's degree in Finance, Business Administration, or related field.
- Minimum 15 years of professional experience in finance, banking, or asset management, especially in overseas divisions or foreign-invested institutions in Vietnam.
- At least 5 years in management roles with proven experience in building and leading new teams.
- Proven track record in managing and selling international financial products.
- Strong network of contacts and excellent interpersonal skills; outgoing and expressive personality.
- Exceptional leadership, negotiation, and client relationship skills.
- Fluency in English and Vietnamese; Chinese proficiency is an advantage.

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.vn/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.vn/terms-of-use>

Company Description