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JAC Recruitment Thailand

## PR/118028 | Sales Executive / Senior Sales Executive (Chinese or English speaking) : industrial equipment

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1557725

**Industry**

Business Consulting

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

September 9th, 2025 10:15

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Roles & Responsibilities

- Identify and develop new business opportunities in the construction equipment and machinery sector, including both new and used units.
- Manage sales inquiries and build strong relationships with new clients.
- Foster long-term partnerships to support sustainable business growth.
- Collaborate with internal departments to ensure timely delivery and uphold quality standards.

#### Requirements

- Bachelor's degree in Business Administration, Mechanical or Electrical Engineering, Industrial Management, etc.
- Minimum 2 years of experience in B2B sales, preferably in construction, heavy machinery, or industrial equipment.
- Strong negotiation, presentation, and customer relationship management skills.
- Proficiency in Chinese (HSK Level 5) or English.
- Must possess a valid driver's license and have access to a personal vehicle for travel.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description