



インドネシアの求人なら
JAC Recruitment Indonesia

PR/123179 | Sales Engineer

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1557720

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

September 9th, 2025 10:15

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Qualifications:

- Education: Bachelor's degree in Electrical Engineering, Telecommunications, Electronics, IT, or a related field.
- Experience: Minimum 2–3 years of experience in technical sales, preferably in telecommunications, electronics, or IT solutions.
- Strong technical knowledge of radio communication systems, radar, networking, and computer systems.
- Ability to understand customer requirements and propose appropriate technical solutions.
- Excellent presentation, communication, and negotiation skills.
- Good command of English (both written and spoken).
- Self-motivated, target-oriented, and able to work both independently and in a team.
- Willingness to travel for customer visits, presentations, and site support.

Responsibilities:

- Identify and approach potential customers in government and private sectors.
- Promote and sell products such as radio telecommunication systems, radar, and IT/networking equipment.
- Conduct technical presentations, and solution proposals to customers.
- Prepare and deliver quotations, tenders, and technical documents in cooperation with the engineering team.

- Maintain strong customer relationships and provide after-sales support in coordination with service engineers.
- Achieve assigned sales targets and contribute to the company's growth.
- Monitor market trends, competitor activities, and provide feedback for business development.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.co.id/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.co.id/terms-of-use>

Company Description