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JAC Recruitment Singapore

## PR/095911 | Senior Sales Manager

### Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1557683

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

September 9th, 2025 10:12

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client in the consumer electronics and IT peripherals is looking to hire a senior sales manager. This role will be responsible for developing sales strategies across products and distribution channels, with a planning horizon ranging from 6 months to 3 years.

#### Job Responsibilities:

- Drive sales growth and achieve margin and profitability targets across product lines.
- Develop and execute strategic plans to expand market share through major retail channels.
- Build, negotiate, and strengthen relationships with key retail partners.
- Plan and implement promotional campaigns and events to boost brand visibility and sales.
- Monitor market trends and competitor activities to identify new opportunities.
- Collaborate with cross-functional teams to align sales strategies with business goals

#### Job Requirements:

- A minimum of a bachelor's degree in marketing, Business, Communications, or a related discipline.
- At least 5 years of relevant experience in sales management, preferably within the consumer electronics, home appliances, or IT peripherals sectors.
- Proven experience in leading and managing small to mid-sized teams.

Interested applicant, please click [APPLY NOW](#)

Jennifer Maria Hardicar  
JAC Recruitment Pte Ltd  
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EA Personnel: R1987984

#LI-JACSG  
#countrysingapore

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## Company Description