Finance Business Partner Senior Advisor Exclusive job

career opportunity, Flexibility, Incenti

Job Information

Hiring Company
Smith + Nephew

Subsidiary
スミス・アンド・ネフュー株式会社

Job ID
1557396

Division
Finace

Industry
Medical Device

Company Type
Large Company (more than 300 employees) - International Company

Non-Japanese Ratio
Majority Japanese

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards, Minato-ku

Train Description
Toei Asakusa Line, Daimon Station

Salary
Negotiable, based on experience

Salary Bonuses
Bonuses paid on top of indicated salary.

Work Hours
9:00-17:30

Refreshed
October 23rd, 2025 01:00

General Requirements

Minimum Experience Level
Over 10 years

Career Level
Mid Career

Minimum English Level
Business Level (Amount Used: English usage about 75%)

Minimum Japanese Level
Native

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

Role Overview:

The Finance Business Partner is responsible for partnering with the BU Directors of Japan and the overall North Asia Finance Business Partner to drive profitable growth. By developing and maintaining strong cross-functional relationships, the Finance Business Partner will provide commercial and financial insight to challenge the business, drive performance and ensure rigor in decision making.

By combining finance expertise with business acumen the Finance Business Partner constructively challenges the business and provides valuable insight to ensure optimal decision making outcomes. This includes evaluating investment opportunities, identifying efficiency and cost improvements as well as identifying and mitigating commercial risk. Furthermore, the Finance Business Partner is expected to proactively identify, propose and pursue opportunities for innovation and growth.

Responsibilities:
* Drive business performance by supporting the North Asia FBP in partnering with the BU Directors to set performance targets, monitor performance against KPIs, assess commercial risk and intervene to exploit opportunity or re-set course where necessary to ensure the cluster meets and exceeds its objectives (15%).
* Support the business and its functional stakeholders to ensure rigor in decision making. This will involve providing commercial and financial insight in many areas of the business including, but not limited to, sales force effectiveness, customer and portfolio profitability, asset efficiency, pricing strategy and commercial risk management (15%).
* Deliver ON strategic and commercial planning processes of the Japan business. This will include administering the process of strategic review planning, budgeting and forecasting and will require an excellent understanding of business drivers required to achieve business objectives (25%).
* Perform requested analysis on market and environmental trends, the competitive landscape and competitor strategy and provide insight to the business on how this might impact on strategy and performance (5%).
* Support the delivery of change initiatives in the organization.
Support the business and its functional stakeholders in the implementation and monitoring of business initiatives (10%).
* Partner with the business or its functional stakeholders to manage external relationships with suppliers and customers, ensuring optimal commercial outcomes for the business (20%).You will be accountable to take full parterning responsibility for one of the BU relationships in Japan.

Education:
Degree in Finance, Commerce or Accounting preferred but relevant business-related qualifications would be considered.

Licenses/ Certifications:
Post-graduate degree in business management/administration or equivalent is advantageous CA/CIMA or equivalent

Experience:
* 8+ years post-qualification experience with at least two years in a senior commercial finance role.
* Relevant industry experience advantageous, ideally in Medical Devices or Pharmaceuticals.
* Experience working in (or with) Established/International markets.
* Highly talented individual with the ability and willingness to progress to more senior Finance roles.

Competences:
* Ability to work across multiple initiatives simultaneously and process complex data to generate relevant insight.
* Ability to continuously learn and acquire knowledge.
* Ability to use financial insight and business acumen to solve problems.
* Confidence to intervene and challenge the business when appropriate.
* Ability to build strong relationships across the business and its functions.
* Ability to drive business performance based on KPI and driver analysis.
* Ability to perform complex analysis, modelling and valuations.
* Ability to control a thorough planning, forecasting and budgeting process.
* Ability to initiate and drive change.
* Mobility preferred, domestic and international.

Travel Requirements: 10–25%

Required Skills

· Commercial finance experience (not accounting) is required/ Role is **not** focused on financial reporting or accounting·
Candidates with only FP&A or traditional finance business partnering backgrounds do **not** meet the requirement·
Need someone with commercial, business-context-driven experience/Seeking candidates with strong financial experience specifically in a finance business partnering role·
Candidate must be able to operate closely with the business side·
For this strategic, business-integrated Senior Manager position, ideally looking for someone with **at least 10 years of experience** as a Commercial Finance Business Partner· Proven success in a senior-level role within a global enterprise is required·
Experience in the medical device industry, particularly in a multinational environment, is strongly preferred

Company Description