



JAC Recruitment

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JAC Recruitment Thailand

## PR/117970 | Senior Sales executive

## Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1556818

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

September 30th, 2025 09:01

## General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Key Responsibilities:**

- Order Management: Receive orders from Japan and oversee the delivery of mass-produced products from our factories in China and the Philippines.
- Troubleshooting: Conduct environmental surveys to identify and resolve any issues that may impact production or delivery.
- Production Coordination: Confirm production plans with headquarters and ensure alignment with sales forecasts.
- Meetings: Participate in production and sales meetings with headquarters to discuss strategies and updates.
- Distributor Communication: Maintain regular communication with distributors to ensure smooth operations and address any concerns.
- Market Expansion: Develop strategies to expand the company's market share, keeping a close eye on competitors.
- Reporting: Provide regular reports to the Manager in Singapore, detailing sales activities and market conditions.

- Client Visits: Accompany Japanese staff on client visits to foster strong relationships and address client needs.
- Exhibitions: Represent the company at industry exhibitions to promote our products and network with potential clients.

**Qualifications:**

- Bachelor degree in any field.
- 1 year plus experience in sales of any product is preferred.
- Detail-oriented with the ability to calculate sales logically.
- Ability to drive.
- Japanese proficiency at a business level and English at an intermediate level.

**Benefits:**

- Language allowance
- Other allowance: TBD

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

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**Company Description**