



## PR/095883 | Account Manager

### Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1556772

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

September 30th, 2025 08:01

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Job Title:** Account Manager

**Location:** Singapore

**Your New Company:** A boutique healthcare-focused communications agency is expanding its Singapore team and seeking an experienced Account Manager to lead client relationships and integrated marketing campaigns. With a strong presence across Asia and Europe, the agency partners with global life sciences brands to deliver impactful, multi-channel engagement strategies.

**Your New Role:** As an Account Manager, you'll be the key point of contact for healthcare and pharmaceutical clients, managing projects from strategy to execution. You'll lead pitches, oversee budgets, and collaborate with internal teams to deliver high-quality creative and digital solutions. This role offers a hybrid work arrangement and reports directly to the Singapore-based Managing Director. **Key Responsibilities:**

#### Client & Account Management

- Lead multiple client accounts, managing healthcare-related campaigns end-to-end.
- Maintain open communication and build long-term client relationships.
- Identify new business opportunities and support revenue growth.
- Represent the agency at industry events and forums.
- Ensure timely delivery of projects and manage concurrent timelines.

#### Strategic & Creative Leadership

- Contribute to pitches and RFPs with strategic insights.
- Translate client briefs into actionable plans for internal teams.
- Collaborate with creative leads to ensure deliverables meet expectations.

#### Project & Team Oversight

- Monitor KPIs, invoicing, and revenue pipelines.
- Manage project budgets and ensure financial targets are met.
- Align project timelines with agency goals and client expectations.

#### Qualifications:

- Bachelor's degree in healthcare, pharmaceutical marketing, or related disciplines; advanced degrees are a plus.
- Minimum 3 years of experience in integrated marketing communications, creative, media, or digital agencies.
- Prior experience managing healthcare or pharmaceutical accounts in regulated environments.
- Strong understanding of digital marketing regulations in healthcare.
- Familiarity with scientific content or journals is a bonus.
- Excellent client relationship management and problem-solving skills.
- Legal authorization to work in Singapore is required.
- Proficiency in Chinese is an advantage due to client communication needs.

#### Ready to Take the Next Step?

Interested applicants, please click [APPLY NOW](#) or send a copy of your updated CV to [Pinru.chen@jac-recruitment.com](mailto:Pinru.chen@jac-recruitment.com) for a confidential chat.

Do note that we will only be in touch if your application is shortlisted.

#LI-JACSG

#countrysingapore

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## Company Description