



PR/095875 | Regional Sales Engineer

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1556768

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

September 30th, 2025 08:01

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Regional Sales Engineer

Location: Singapore

About Us:

The client is a leading provider of advanced imaging and optical solutions, committed to driving innovation in healthcare and scientific research across Asia-Pacific. Their dedication to precision engineering and cutting-edge technology empowers researchers and clinicians to push the boundaries of discovery. They are expanding the sales team to further strengthen market presence and support valued distribution partners across the region.

Key Responsibilities:

- Develop and execute sales strategies to achieve revenue targets for assigned portfolio within the assigned Asia & Middle East territory.
- Manage and expand relationships with existing distributors and key accounts to maximize sales opportunities and customer satisfaction.

- Actively identify and recruit new distributors in strategic markets to expand market coverage and reach.
- Provide technical expertise and sales support to distributors, including product training, demonstrations, and application support.
- Conduct product demonstrations and presentations to prospective customers, showcasing the capabilities and benefits of product solutions.

Qualifications:

- Preferably at least Degree and above in relevant field
- At least 2 – 4 years of relevant experience in product sales in relation to healthcare engineering field
- Successfully managed and expanded sales through distributor networks in overseas markets.

Interested applicants, please click **APPLY NOW**.

Please note, only shortlisted candidates will be contacted.

Peh Yong Sin
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R2197665

#LI-JACSG

#countrysingapore

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Company Description