



PR/095844 | Sales Manager (Logistics / Freight)

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1556761

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

September 2nd, 2025 10:40

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

???? Sales Manager (Hunter Type)

Are you a go-getter who thrives on chasing leads and closing deals? A well-established logistics company with a strong regional footprint is on the lookout for a Sales Manager to drive new business growth in Singapore.

With over 35 years of operational excellence and part of a globally recognized logistics group, this company is known for its customer-first mindset, innovative delivery solutions, and commitment to quality. It serves a wide range of industries, offering end-to-end logistics services including freight forwarding, warehousing, and last-mile delivery.

???? **Location:** Singapore

???? **Industry:** Logistics & Supply Chain

???? **Employment Type:** Full-Time

???? Key Responsibilities

- Hunt for new business opportunities across diverse industries
- Develop and execute strategic sales plans to hit revenue targets
- Build strong relationships with prospective clients
- Work closely with internal teams to ensure smooth onboarding
- Stay ahead of market trends and competitor activities

???? What We're Looking For

- 5+ years of B2B sales experience (logistics/supply chain preferred)
- Proven hunter with a strong track record of winning new accounts
- Excellent communication, negotiation & presentation skills
- Self-motivated and results-driven
- Familiar with CRM tools and sales reporting

Why Apply?

- Be part of a reputable logistics brand with global backing
- Competitive base salary + attractive performance incentives
- Career progression in a growing organization
- Supportive team culture & professional development

JAC Recruitment Pte. Ltd.

EA Licence Number: 90C3026

Personnel Registration Number: R22105188 Jasmine Lee

#LI-JACSG

#countrysingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

Company Description