

ベトナムの求人なら JAC Recruitment Vietnam

PR/095116 | Account Manager(Japanese Key Accounts)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1556752

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

November 11th, 2025 12:02

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

■ポジション名■

Account Manager (JAPANESE KEY ACCOUNTS)

■職務内容■

- Pan and prioritize sales activities and prospect contacts in assigned territory towards achieving sales target.
- $\boldsymbol{\cdot}$ Find new customers & establish relationships with customers in assigned territory
- \cdot Collect & analysis customers' information to consult customers effectively and get the orders
- · Make persuasive demonstrations and presentations to decision makers, negotiate contracts
- · Periodical report on Sales call/visit & market to Sales Manager(Japanese)

■求める経験・能力・資格等■

- · University graduate with at least 3 years' experience in similar positions.
- · Experience in Direct Sales (at least 1 year), IT knowledge is an advantage
- · Good English(TOEIC: over 700). Computer skill: PC and appropriate Software (Word, Excel,

Power point)

- · Good communication and negotiation with customers at different levels
- · Excellent relationship and networking skills
- · Highly self-motivated and result oriented
- · Independent in job handling and cooperate well with other colleagues in different sections

■働く魅力■

- · Work in an international, dynamic and friendly environment
- · Attractive salary, commission, allowance package

■オファー内容(勤務条件)■

≪給与・手当≫ 2,000USD/月~+目標達成時にはインセンティブあり

≪勤務地≫ ハノイ

【その他】

- ・海外保険加入
- ・社会保険料
- ·健康診断/年
- ・ビザサポートあり
- ・社員旅行あり
- ・面接2-3回を予定

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Company Description