



PR/109631 | Sales Manager - North & East (Pulp & paper industry)

Job Information

Recruiter[JAC Recruitment India](#)**Job ID**

1556729

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

October 14th, 2025 14:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview: One of the leading pulp and paper industry organization providing various solutions.

Job Overview: Looking for an individual with strong experience from pulp and paper industry into sales and service within the assigned territory of North and East India.

Job Responsibilities:

- Executing the company sales strategy working with the customers and channel partners.
- Positioning company as the partner of choice in delivering economic impact through measurement and control technologies.
- Establishing and maintaining relationships with customers across a broad spectrum of management. Strong account management role for the selected region.
- Identifying, quantifying and selling value propositions to customers across the company portfolio.
- Participating as a team member or managing larger regional projects as assigned.
- Providing outstanding service to customers, supported by the global team.

Job Requirements:

- Bachelor of Engineering (Chemical / Pulp and Paper Technology) or equivalent with 10+ years' experience within the Pulp and Paper industry
- 5 years' experience as a technical supplier to the Pulp and Paper industries
- Pulp and Paper automation experience is a bonus
- Excellent verbal and written communication skills
- Fluency in written and spoken local language + Good written and spoken English
- Pleasing inter-personal skills and go-getter
- Complex troubleshooting and problem-solving skills.
- The ability to function in, or lead as assigned, multi-functional project teams.
- Effective interaction with Global and Regional specialist teams.
- The ability to work with minimal supervision.
- Ability to work co-operatively and constructively with team members and customers.
- Demonstrated experience in strategy development and execution
- A positive outlook and commitment to maintaining a strong team culture.
- A commitment to successfully complete assignments.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.in/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.in/terms-of-use>

Company Description