

# インドの求人なら JAC Recruitment India

## PR/109619 | Sales Engineer

### Job Information

### Recruiter

JAC Recruitment India

#### Job ID

1556718

### Industry

Other (Trade)

### Job Type

Permanent Full-time

### Location

India

### Salary

Negotiable, based on experience

#### Refreshed

November 25th, 2025 14:00

### General Requirements

## **Career Level**

Mid Career

## Minimum English Level

None

## Minimum Japanese Level

None

### **Minimum Education Level**

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

Work responsibility:

Lead Generation and Prospecting:

- Identify potential clients and industries for the company's products or services.
- Conduct cold calls and follow-up calls to prospective leads.
- Qualify leads to assess their potential and schedule appointments and customer visits for further discussions.

## Sales Presentations and Negotiation:

- Present and demonstrate products/services to clients through meetings, phone calls, and web presentations.
- Understand client needs and tailor solutions to meet their requirements.
- Prepare and submit quotations based on client discussions and requirements.
- Negotiate terms of sales agreements and close sales.

## Account Management:

- Build and maintain strong, long-lasting customer relationships.
- Ensure the timely and successful delivery of solutions according to customer needs and objectives.
- Coordinate the preparation, submission, and tracking of Purchase Order (PO) documents in collaboration with internal teams and customers.
- Provide post-sales support to ensure customer satisfaction and repeat business

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description