



Sales Manager Korea – Bilingual (Korean/English Required)

Job Information

Hiring Company

Standex Electronics Japan株式会社

Subsidiary

Standex Electronics Japan Co., Ltd.

Job ID

1556640

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Korea, South

Salary

7 million yen ~ 9 million yen

Work Hours

8:30~17:15

Holidays

Saturdays, Sundays, and holidays

Refreshed

September 9th, 2025 00:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Daily Conversation

Other Language

Korean - Native

Minimum Education Level

Bachelor's Degree

Visa Status

No permission to work in Japan required

Job Description

The Sales Manager will be based in Seoul, Korea (Work from home) and will be responsible for sales throughout Korea. The Sales Manager will work with distributors and customers to promote sales of Reed Switches, Sensors, Relays, etc. in the Korean market with a focus on sales to the consumer electronics, automotive and industrial equipment markets. They will be responsible for finding new customers, following up on new business, managing inquiries and coordinating/consulting with customers on delivery dates, and reporting sales activities to headquarters.

- Identify customer needs and disseminates accurate and timely information through regular visits and contacts.
- Provide information and suggestions regarding company products and services.
- Follow up on customer service
- Schedule appointments, prepare and submits proposal material
- Other activities to work with and support other departments as needed
- Set monthly, quarterly and annual sales goals
- Develop strategies based on analysis of market trends and competitive information and provide timely information through regular visits and contacts.

Who We Are

Standex International Corporation is a diversified global manufacturing company operating in five segments which consist of our Electronics, Engraving, Engineering Technologies, Specialty Solutions, and Scientific divisions. The company's market-leading manufacturing brands are recognized for quality and innovation. Our strategy is to drive growth and build larger industrial platforms by leveraging the combined strengths of our businesses to better penetrate current markets and to enter new geographic and vertical markets.

Standex Electronics is a global leader in the design, development and manufacture of standard reed switch-based sensor solutions and custom electromagnetic components including magnetic products. We are a global team of problem solvers capable of providing custom and/or standard solutions through our diverse and dynamic capabilities. Our approach is to strategically partner with our customers to overcome challenges and deliver reliable, high-quality results through engineering and components. These components are supplied to a variety of markets around the world, improving the overall performance and efficiency of the product through customer-driven innovation.

Salary:

Expected annual salary: 70-90 million won (approximately 7,394,000-9,506,000 yen (JPY))
(Determined based on experience and skills, including bonuses)

Bonus: Annually (September)

Salary Revision: Annually (October)

Benefits:

Working Hours: 8:30-17:15 (1-hour break, 12:00-13:00)

Annual Holidays: 125+ Days

Paid Vacation (Awarded based on month of hire in first year), 20 days from second year onwards, Accumulated Vacation,

Condolence/Condolence Leave, Refreshment Leave

Complete Social Insurance

Pension Plan

Work Location:Seoul or nearby area (Work from home)

Required Skills

Qualifications.

- Bachelor's degree with major in business, sales/marketing or related field preferred
- 3+ years' experience in sales and or similar sales positions in trading companies (including distributors) and electronic component manufacturers
- More than 3 years of experience in the consumer electronics industry, automotive industry and / or industrial equipment
- Korean (native level), English (business level), Japanese (preferred)

Points of Emphasis.

- Excellent interpersonal, analytical, communication and negotiation skills.
- Problem solving skills with flexibility to meet internal and external customer needs.
- Ability to disseminate information through effective communication (presentations, written and oral).
- Proficient in the use of MS Office, Excel, Word, Ppt and the Internet.

Hiring Process

Document screening → Interviews (3-4 rounds planned) → Offer of employment

※Interviews will be conducted both in Japan and globally

Company Description