



PR/118174 | Account Manager (Japanese speaking) 【ビザサポート有】

Job Information

Recruiter

JAC Recruitment UK

Job ID

1556316

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Belgium

Salary

Negotiable, based on experience

Refreshed

September 9th, 2025 01:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Account Manager or Presales - Japanese IT company

Business: Japanese IT Company

Company Location: Brussels

Salary: Up to 70,000 EURO

Office working: 3 days /week

We are able to sponsor your work visa to work in Belgium.

Job description:

- Be the lead point of contact for any and all matters specific to designated accounts: overseeing customer activities
- Reach Sales targets/budget
- Generate new leads, increase volume of sales for assigned accounts
- Building and maintaining strong, long-lasting customer relationship
- Understand and report customer satisfaction, expectations, needs/future plans
- Network inside the our global group to promote our new & existing business solutions
- Understand the client's requirements and help to create tailor-made replicable/scalable proposals and solutions

Requirements:

- Experience of account manager or presales or any other similar role. (Ideally Enterprise IT company or consulting company)
- Business level of English and Japanese
- Team player
- Excellent organizational skills and ability to prioritize
- Autonomous and stress
- Proactive and problem solving mindset

We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACUK #UN

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Company Description