



PR/118174 | Account Manager (Japanese speaking) 【ビザサポート有】

## Job Information

**Recruiter**

JAC Recruitment UK

**Job ID**

1556316

**Industry**

IT Consulting

**Job Type**

Permanent Full-time

**Location**

Belgium

**Salary**

Negotiable, based on experience

**Refreshed**

September 9th, 2025 01:00

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Account Manager or Presales - Japanese IT company**

**Business: Japanese IT Company**

**Company Location: Brussels**

**Salary: Up to 70,000 EURO**

**Office working: 3 days /week**

**We are able to sponsor your work visa to work in Belgium.**

**Job description:**

- Be the lead point of contact for any and all matters specific to designated accounts: overseeing customer activities
- Reach Sales targets/budget
- Generate new leads, increase volume of sales for assigned accounts
- Building and maintaining strong, long-lasting customer relationship
- Understand and report customer satisfaction, expectations, needs/future plans
- Network inside the our global group to promote our new & existing business solutions
- Understand the client's requirements and help to create tailor-made replicable/scalable proposals and solutions

**Requirements:**

- Experience of account manager or presales or any other similar role. (Ideally Enterprise IT company or consulting company)
- Business level of English and Japanese
- Team player
- Excellent organizational skills and ability to prioritize
- Autonomous and stress
- Proactive and problem solving mindset

We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACUK #UN

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Company Description