



PR/095829 | Corporate Banking Relationship Manager - FI & NBF

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1556290

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

August 26th, 2025 10:30

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

- Our client is a leading corporate bank in Asia. The bank offers a comprehensive range of financial solutions, including corporate and commercial banking, wealth management, and digital banking services.

JOB RESPONSIBILITIES

Our client is looking for an experienced Corporate Banking Relationship Manager to join their team in Singapore, specializing in the Financial Institutions (FI) and Non-Bank Financial Institutions (NBF) sector.

Responsibilities:

- Manage and grow a portfolio of key FI and NBF clients.

- Actively develop new business opportunities and identify potential clients to expand the portfolio.
- Cross-sell a comprehensive suite of corporate banking products, including trade finance, cash management, treasury, and credit facilities.
- Conduct thorough financial analysis and credit assessments for new and existing clients.
- Work closely with internal stakeholders to ensure seamless client service and solution delivery.
- Stay updated on market trends and regulatory changes within the FI/NBFI space.

JOB REQUIREMENTS

- A minimum of 5 years of corporate banking experience, with a specific focus on the FI and/or NBFI sectors.
- Proven track record in client relationship management, business development, and portfolio growth.
- Strong understanding of corporate banking products and services

Apply online or feel free to contact me directly at malcolm.pang@jac-recruitment.com for more information about this opportunity.

We regret to inform that only shortlisted candidates will be notified.

Appreciate your understanding. Candidates require visa need not to apply.

EA: JAC Recruitment Pte. Ltd.

EA Licence: 90C3026

EA Personnel: R1546253

EA Personnel Name: Pang Yew Ming Malcolm

#LI-JACSG

#countrysingapore

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Company Description