



シンガポールの求人なら
JAC Recruitment Singapore

CR/095803 | Sales Associate (Thailand)

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1556276

Industry

Retail

Job Type

Contract

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

August 26th, 2025 10:30

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our client is a global leader in the design and manufacturing of casino playing cards, gaming currencies, and advanced casino equipment. With decades of experience and a strong international presence, the organization is trusted by major casinos across Asia, Europe, and North America. Their commitment to innovation and quality has made them a preferred partner in the gaming industry.

JOB RESPONSIBILITIES

We are seeking a dynamic Sales Associate to join our team and drive client success in the casino industry. This is a hands-on, customer-facing role that goes beyond traditional sales. You'll work closely with clients to understand their needs, propose solutions, and support them throughout the entire order lifecycle.

- Manage and grow relationships with existing clients through regular communication and site visits

- Conduct interviews to uncover customer pain points and provide feedback to internal teams
- Collaborate with internal departments to develop and present tailored proposals
- Monitor product usage and proactively suggest reorders or replacements
- Coordinate orders from placement to delivery, ensuring smooth execution
- Stay updated on market trends and competitor activities
- Respond quickly to client issues, including on-site support when needed
- Pursue new business opportunities via networking, referrals, and industry events
- Follow up on outstanding payments to ensure timely collection

JOB REQUIREMENTS

- Strong interpersonal and listening skills
- Ability to respond quickly and flexibly to on-site issues
- High sense of ownership and accountability
- Comfortable working with international clients
- Willingness to travel and relocate to other Southeast Asian countries

Working Location: Singapore

Ng Siew Thien (R22107842)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

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Company Description