



## PR/117957 | General Manager (Japanese Speaker)

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1556248

**Industry**

Other

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

August 26th, 2025 10:11

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Key Responsibilities:

- Lead and manage team members based in Thailand and oversea.
- Oversee budgeting, performance tracking, and regional operations, including strategic planning, execution, and evaluation.
- Negotiate and finalize contracts with both domestic and international partners (e.g., medical institutions and local agents).
- Build and maintain strong relationships with service providers.
- Input and update data in the company's core system (Japanese language proficiency required).
- Travel within the APAC region and across Thailand for partner engagement, site visits, and operational reviews.
- Coordinate and collaborate with various departments across group companies.
- Drive planning and execution of both new and ongoing business initiatives.

### Qualifications

- Bachelor in Business Administration or related fields.

- Proficiencies in English and Japanese at business level (No JLPT required)
- Proven experience in Sales roles is preferred.
- Demonstrated leadership and team management experience.
- Proficiency in Microsoft Office.
- Background in the medical or insurance industry is preferred.
- Exposure to marketing functions.
- Experience working across the APAC region is an advantage.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description