



## Japanese speaker - Sales Executive in Steel

**Exciting role | Japanese trading company**

### Job Information

**Recruiter**

RGF Select India Pvt. Ltd

**Job ID**

1556197

**Industry**

Specialized Import, Export

**Job Type**

Permanent Full-time

**Location**

India, Gurgaon

**Salary**

2.5 million yen ~ 5 million yen

**Work Hours**

9:00-17:30 Mon-Fri

**Holidays**

Saturday, Sunday

**Refreshed**

January 27th, 2026 00:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

Business Level

**Other Language**

Hindi - Fluent

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

No permission to work in Japan required

### Job Description

【Attractive Points / おすすめポイント】

A sales position for a large, well-established, independent Japanese trading company with operations around the world.

【Products : Materials, Steel, Special Steel, nonferrous metals】

【Customer : Mainly Japanese Manufacturers】

【Job Descriptions】

- New clients development and existing clients follow up
  - Propose materials such as Steel, Special Steel, nonferrous metals to Japanese Automotive factory etc
  - Propose replacements by local sourced items
  - Follow up existing clients
  - Communication with Japanese HQ and Indian local manufacturer such as delivery management, spec, scheduling
  - Introduce Indian Distributors
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## Required Skills

【Necessary Skill / Experience】

- At least 2-3 years' B2B Sales & Marketing experience in a trading or logistics company or manufacturer
- Backgrounds in plastics/resins plus steel-related industries are welcome.
- Proficient in English
- Business level Japanese (JLPT N2 or N3+N2 level's Speaking skill)

【Preferable Skill / Experience】

- More than JLPT N2
  - Work experience in Automotive Industry or trading company
  - Experience in steel service centers will be a strong advantage.
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## Company Description