



Japanese speaker - Sales Executive in Steel

Exciting role | Japanese trading company

Job Information

Recruiter

RGF Select India Pvt. Ltd

Job ID

1556197

Industry

Specialized Import, Export

Job Type

Permanent Full-time

Location

India, Gurgaon

Salary

2.5 million yen ~ 5 million yen

Work Hours

9:00-17:30 Mon-Fri

Holidays

Saturday, Sunday

Refreshed

January 27th, 2026 00:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

Business Level

Other Language

Hindi - Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

No permission to work in Japan required

Job Description

[Attractive Points / おすすめポイント]

A sales position for a large, well-established, independent Japanese trading company with operations around the world.

[Products : Materials, Steel, Special Steel, nonferrous metals]

[Customer : Mainly Japanese Manufacturers]

[Job Descriptions]

- New clients development and existing clients follow up
- Propose materials such as Steel, Special Steel, nonferrous metals to Japanese Automotive factory etc
- Propose replacements by local sourced items
- Follow up existing clients
- Communication with Japanese HQ and Indian local manufacturer such as delivery management, spec, scheduling
- Introduce Indian Distributors

Required Skills

[Necessary Skill / Experience]

- At least 2-3 years' B2B Sales & Marketing experience in a trading or logistics company or manufacturer
- Backgrounds in plastics/resins plus steel-related industries are welcome.
- Proficient in English
- Business level Japanese (JLPT N2 or N3+N2 level's Speaking skill)

[Preferable Skill / Experience]

- More than JLPT N2
- Work experience in Automotive Industry or trading company
- Experience in steel service centers will be a strong advantage.

Company Description