RGF HR Agent India

Japanese speaker - Sales Executive in Steel

Exciting role | Japanese trading company

Job Information

Recruiter
RGF Select India Pvt. Ltd

Job ID
1556197

Industry
Specialized Import, Export

Job Type
Permanent Full-time

Location
India, Gurgaon

Salary
2.5 million yen ~ 5 million yen

Work Hours
9:00-17:30 Mon-Fri

Holidays
Saturday, Sunday

Refreshed
November 17th, 2026 16:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
Business Level

Other Language
Hindi - Fluent Level

Minimum Education Level
Bachelor's Degree

Visa Status
No permission to work in Japan required

Job Description

【Attractive Points / おすすめポイント】
A sales position for a large, well-established, independent Japanese trading company with operations around the world.

【Products : Materials, Steel, Special Steel, nonferrous metals】
【Customer : Mainly Japanese Manufacturers】

【Job Descriptions】
・New clients development and existing clietns follow up
・Propose materials such as Steel, Special Steel, nonferrous metals to Japanese Automotive factory etc
・Propose replacements by local sourced items
・Follow up existing clients
・Communication with Japanese HQ and Indian local manufacturer such as delivery management, spec, scheduling
・Introduce Indian Distributors

Required Skills

【Necessary Skill / Experience】
・At least 2-3 years' B2B Sales & Marketing experience in a trading or logistics company or manufacturer
・Backgrounds in plastics/resins plus steel-related industries are welcome.
・Proficient in English
・Business level Japanese (JLPT N2 or N3+N2 level's Speaking skill)

【Preferable Skill / Experience】
・More than JLPT N2
・Work experience in Automotive Industry or trading company
・Experience in steel service centers will be a strong advantage.

Company Description