

MichaelPage

www.michaelpage.co.jp

Sales Manager - Electronics

Sales Manager - Electronics

Job Information

Recruiter

Michael Page

Job ID

1556132

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

5.5 million yen ~ 12 million yen

Refreshed

August 25th, 2025 11:37

General Requirements

Career Level

Mid Career

Minimum English Level

Basic

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

As a Sales Manager in the electronics industry, you will lead sales strategies and initiatives to drive business growth and achieve revenue targets. This role requires a strong focus on sales performance, customer service, and market development.

Client Details

This opportunity is with a reputable, medium-sized organisation in the electronics industry, recognised for its innovative approach to customer engagement and sales strategies. The company offers a professional environment where employees can contribute to its growth and success.

Description

- Develop and implement effective sales strategies aligned with company objectives.
- Build and maintain strong relationships with key clients and stakeholders.
- Analyse market trends to identify new business opportunities.
- Prepare accurate sales forecasts and performance reports for senior management.
- Collaborate with other departments to ensure seamless customer experiences.
- Monitor competitor activities and adjust strategies to maintain a competitive edge.

- Represent the company at industry events and trade shows to promote its brand.

Job Offer

- Competitive salary range of JPY 8000000 to JPY 12000000 annually.
- A comprehensive compensation package, including 12 months base pay and up to 4 months incentives.
- Guaranteed performance-based bonuses to reward your achievements.
- Opportunities for professional growth within the retail industry.
- A collaborative and supportive company culture.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

Required Skills

A successful Sales Manager should have:

- Proven experience in sales management within the electronics industry
 - Excellent communication and negotiation abilities.
 - Analytical skills to interpret sales data and market trends effectively.
 - A results-oriented mindset with a focus on achieving business goals.
 - A bachelor's degree in business, marketing, or a related field.
-

Company Description

This opportunity is with a reputable, medium-sized organization in the electronics industry, recognized for its innovative approach to customer engagement and sales strategies. The company offers a professional environment where employees can contribute to its growth and success.