

MichaelPage

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Sales Manager - Semiconductor Market

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Job Information

Recruiter

Michael Page

Job ID

1556129

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

7.5 million yen ~ 12 million yen

Refreshed

August 25th, 2025 11:21

General Requirements

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

This person will be responsible for driving business growth and managing client relationships within the semiconductor sector. This role requires a deep understanding of industrial manufacturing and the ability to develop strategic sales initiatives.

Client Details

This is an opportunity to work with a medium-sized organisation specialising in cutting-edge industrial and manufacturing solutions. The company is known for its expertise in the semiconductor sector and commitment to delivering high-quality products to its global clientele.

Description

- Develop and execute sales strategies to achieve business objectives in the semiconductor industry.
- Identify and cultivate relationships with key clients and stakeholders in Japan and beyond.
- Collaborate with internal teams to ensure the successful delivery of products and services.
- Monitor market trends and competitor activities to identify new opportunities.
- Prepare and present sales forecasts, reports, and performance analyses to management.
- Negotiate contracts and ensure compliance with company policies and standards.

- Participate in industry events and trade shows to enhance brand visibility.
- Provide exceptional customer service to maintain long-term client satisfaction.

Job Offer

- A competitive salary range of JPY 8000000 to JPY 12000000
- Comprehensive benefits package supporting your professional and personal growth.
- The chance to work in a collaborative and innovative environment in Tokyo
- Opportunities for career advancement within the industrial and manufacturing industry.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

Required Skills

- A proven track record in sales within the industrial or manufacturing industry.
- Strong knowledge of the semiconductor sector and its market dynamics.
- Excellent communication and negotiation skills.
- The ability to develop strategic client relationships and manage complex sales cycles.
- A results-driven mindset with a focus on achieving targets and objectives.
- Proficiency in sales tools and CRM platforms is an advantage.

Company Description

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