

# MichaelPage

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## Sales Engineer - Electronics

### Sales Engineer - Electronics

#### Job Information

**Recruiter**
[Michael Page](#)
**Job ID**

1556128

**Industry**

Electronics, Semiconductor

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

6 million yen ~ 12 million yen

**Refreshed**

August 25th, 2025 11:14

#### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

Basic

**Minimum Japanese Level**

Fluent

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

#### Job Description

The Sales Engineer will play a crucial role in supporting customers and sales team by providing technical expertise and fostering strong client relationships. This position requires a blend of technical knowledge and sales acumen to succeed in a dynamic environment.

#### Client Details

This opportunity is with a medium-sized organisation specialising in the electronics sector. The company is recognised for its strong market presence and commitment to delivering innovative solutions to its clients all around the world.

#### Description

- Collaborate with the sales team to identify client needs and recommend suitable technical solutions.
- Provide technical support and product demonstrations to potential and existing clients.
- Develop and maintain strong relationships with clients to ensure customer satisfaction and loyalty.
- Prepare detailed proposals and technical documentation to support the sales process.
- Conduct market research to identify new business opportunities within the retail industry.
- Coordinate with internal teams to ensure seamless delivery of solutions to clients.
- Participate in trade shows and industry events to showcase company offerings and expand the client base.

- Monitor and report on sales performance and client feedback to improve strategies.

### Job Offer

- Competitive salary in the range of JPY 6000000 to JPY 12000000.
- Attractive incentive structure, including up to 4 months of bonuses.
- Permanent employment with growth opportunities in the retail industry.
- A supportive and professional work environment.
- Opportunities to attend trade shows and industry events for networking and skill development.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

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### Required Skills

A successful Sales Engineer should have:

- A solid understanding of technical concepts and the ability to communicate them effectively.
  - Experience or familiarity with the electronics industry and its unique challenges.
  - Strong problem-solving skills and a results-oriented mindset.
  - Excellent interpersonal and communication skills to build client trust.
  - The ability to work collaboratively with cross-functional teams.
  - A proactive attitude and the ability to identify new business opportunities.
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### Company Description

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